



PMB 204, 6804-E Hwy 6 S  
Houston, Texas 77083

Dear Supplier:

We are pleased to announce the 2012 Petrochemical & Energy Industry Procurement Connections Forum, to be held in Houston, Texas on March 14-15, 2012!

Our online form will not only speed up the process, it will be an easier way for our buyers to retrieve specific data on each supplier, which enables them to make solid choices for their one-to-one meetings!

The deadline for priority selection is February 1, 2012. Responses received on or before this date have the greatest potential to be reviewed by participating companies. Here is how to get started!

1) Go to <http://possiblemissions.com/supplier-profile-form-2012/> or go to [www.possiblemissions.com](http://www.possiblemissions.com) and click on the Petrochem Forum link posted on our home page.

2) Password: petro4587

3) Input your data. You will have the option to review before submitting.

4) Submit

5) You will receive a confirmation email when your profile has been received.

6) Based on your completed profile, invited suppliers will receive an invitation to attend the Forum and to register. The cost per attendee is \$100 (Maximum 2 Per Company) and includes Supplier Workshops, the Welcome Reception, Breakfast and Lunch.

Please note: please be sure and review your profile thoroughly because once you submit your profile, it is registered with the information provided. We assure you that the profiles are on a secured portal and only the buyers will be granted access.

We look forward to a great forum this year!

Hubert Jones, ConocoPhillips  
Rebecca Bloch-Lopez, ExxonMobil  
**2012 Petrochemical & Energy Industry Forum Chairs**

**2012 Petrochemical Industry Forum  
Commodity Descriptions**

<b>Environmental</b>	
	Environmental Services
	Engineering and Drafting Services
<b>Pipeline</b>	
	Pipeline Construction
	Pipeline Inspection Services
	Pipeline Maintenance Services
	-Pipeline Coating, Painting and Sanding
	-Plant Maintenance
	-X-Ray
	-Operational Maintenance
	-Operational Maintenance
<b>Inspection</b>	
	Inspections - Pipeline
	Surveying
	In-Line Inspection
<b>Logistics</b>	
	Third Party Logistics
	Logistics (Boat Rentals with Crew)
	Marine/Barge Services
	Warehousing Systems Integration
<b>Equipment</b>	
	Tank Fab and Repair
	Rotating
	Electrical
	Turbines
	Process Control and Instrumentation (Control Valves, SCADA, Satellite Communications, and Metering and Measurement Equipment)
<b>Materials and Other</b>	
	MRO
	Cathodic Protection
	Aviation
	Chemicals
	Logistics
	Pipeline Construction Services
<b>Fuel</b>	
	Fuel – Diesel
	Rig & Marine Vessel Diesel Fuel (South Texas, North Louisiana and Gulf of Mexico)
<b>Well Services</b>	
	Well Services/Equipment such as:
	-Down Hole Rod Pumps
	-Vessels
	-Welders
	-Slick line

	-Rentals (Production & Drilling)
	Pressure Pumping
<b>Exploration Services</b>	
	Core/Fluid Analysis
	Geochem./Geophysical Services
	Seismic Acquisition
	Seismic Processing/Reprocessing
	Exploration Other (Including Tape Storage)
	Subsidence Engineering
<b>Drilling Materials</b>	
	Casing Carbon (Carbon Casing and Tubing)
	Casing CRA (Chrome/ Duplex Casing and Tubing)
	Conductor Pipe (Pipe and Connectors)
	Coring Equipment / Services
	Drill Bits (Roller Cone (Tooth and Insert), Fixed Cutter (PDC, Natural Diamond))
	Drilling Tools
	Drilling Logistics
	Drilling Materials Other
<b>Drilling Services</b>	
	Directional Drilling Services (Including MDW/LDW-Motor Rentals)
	Drilling Rental Tools
	Drilling Cement and Services (Cementing, Primary Cementing, Remedial)
	Drilling Contractor/Rigs
	Drilling Mud (Water Base, Oil Base, Synthetic)
	Drilling Mud Engineering/Services
	Drilling Mud Logging
	Drilling Services Other (Including Casing Crews)
<b>Well Completion Materials</b>	
	Artificial Lift (Including Electric Submersible Pumps, Progressive Cavity Pumps, Rod Pumps and Pumping Units)
	Gravel Pack Equipment
	Line Hangers
	Wellheads Conventional (Including Installation & Repair, Casingheads & Spools, Tubingheads, Valves & Actuators, Adapter Flanges, Tree Caps, Tees & Crosses, Hangers, Packoffs & Seals)
	Wellheads Subsea (Including Installation, Repair, Services, Parts)
<b>Well Completion Services</b>	
	Coil Tubing (Equipment Rental and Services)
	Electric Wireline Logging Services (Open Hole/Cased Hole, Excluding Slick Line Services)
	Fishing Services
	Gravel Packing
	Production Perforating (Casing Perforating Services, Tool Rental)
	Nitrogen Testing (Equipment Rental, Services and Materials)
	Slick/Mechanical Wireline Services
	Well Completion Acidizing/Fracturing
	Production Testing
<b>Offshore Related Services</b>	

	Diving/ROV Services
	Marine Vessels and Shorebase Services
	Fixed Offshore Facilities Fabrication
	Onshore/Offshore Pipeline Fabrication and Installation
	Catering and Camp Management
<b>Piping</b>	
	Fasteners/Studs/Nuts
	Gaskets/Packing/Seals
	Mechanical Valves (Gate, Globe, Check, Ball, Plug, Butterfly - Operators/Actuators)
	Pipe/ Fittings/ Flanges (Stainless Steel/Low Alloy/Other Metal (Duplex/Clad)/Non-Metal)
	Line Pipe Coatings (Internal/External Corrosion Protection and Weight)
	Tubes - Exchanger/Furnace Boiler
	Other (Plate, Constructional Steel, Traps, Supports)
<b>Engineering Static Equipment</b>	
	Dryers/Filters
	Furnaces/Incinerators
	Heat Exchangers (Shell/Tube/Other)
	Loading Arms/Equipment
	Process Water/Effluent Treating Equipment
	Tanks/Spheres/Storage Silos (Shop/ Field Fabricated)
	Flotation Cells, Thickener, Others (For Mineral Processing)
	Towers/Drums/Reactors
	Vapour Recovery Units
	Waste Heat Boilers
	Static Equipment Other (Pig Launchers, Flare Systems)
<b>Rotating Equipment</b>	
	Electric Motors/Spare Parts
	Gas Turbine
	Mechanical Seals
	Compressor
	Pumps (API 610, ANSI/ISO Centrifugal, High Speed Vertical, Reciprocating, Positive Displacement, Canned Magnetic Drive, Metering Fire Water, Screw, Other)
	Engine Driven Equipment and Generators/Spare Parts
	Steam Turbine/Generator/Compressor/Pump/Spare Parts
	Polymers & Resins Handling & Packaging Equipment (Including Conveyors, Bagging, Palletizers, etc.)
	Extruders and Related Components (Including Screen Changers, Pelletizers, etc.)
<b>Electrical Equipment Non-Retail</b>	
	Cable/Conduit/Fittings
	Lighting Fixtures/Lamps
	Power Distribution Equipment (Transformers, Switch Gear/Motor Control Centers/Starters/UPS)
	Electrical Equipment Other (Including Spare Parts, Bulk Electrical, Breakers, Fuses, Junction Boxes)
<b>Instrumentation, Controls and Lab Equipment Non Retail</b>	
	Control Panels

	Field/Control House Instrumentation (Including Bulks; Differential/ Gauge/ Temp. Pressure Transmitter, Panel Recorders, Alarm Systems, Trip Amplifiers/Signal Conditioning/Standby Power/Battery Backup Unit/Furniture, Cabinetry, Termination Racks)
	Laboratory Equipment and Supplies
	Measurement Devices (Field/ Laboratory/Process Stream/Level/ Flow/ Weighing/ Weigh Belts/Tank Analysers/Gauges/ Meters)
	Process Control Systems
	Valves - Safety Relief/Control
<b>Construction &amp; Maintenance Services</b>	
	Civil Works (e.g. Foundations, Piles, Roads, Surfaces, Sewers, Airfields, Railroad, Road, Bridge, Camp, Buildings Construction and Repairs)
	Electrical/Lighting Works (e.g. Maintenance of /Changes to Power Supply Systems, etc.)
	Industrial/Chemical Cleaning/Handling (Internal Cleaning of Equipment/ Piping Systems, Catalyst Handling)
	Inspection/Testing (Including Outside Lab Research/Testing & Pipeline Testing)
	Instrumentation/Controls Works (Including Calibration/ Meter Proofing)
	Insulation Services
	Mechanical Works/Refractory/Turnaround Services- Exchangers/Heaters/Towers
	Painting/Sandblasting Services/Scaffolding
	Steel/Piping/Welding/Tanks Works
<b>Upstream Engineering/Consulting Services</b>	
	Front End Engineering Services (FEED)
	Detailed Design Engineering
	Fabrication and Construction Engineering (E)PC
	Geotechnical and Geophysical Consulting
	Metallurgy Consulting
	Marine Surveying
<b>Chemicals, Gases &amp; Utilities</b>	
<b>Lubes &amp; Fuels Additives</b>	
<b>Medical, Fire &amp; Safety</b>	
	Medical Equipment/Supplies/Services
	Fire Materials/ Services (Extinguishers, Hoses, Reels, Foam Trucks, Supplies)
	Safety Equipment/ Services (Hardhats, Shoes, Clothing, Glasses, Life Boats, Gas Detectors, Air Packs, etc.)
<b>Consulting Services</b>	
	HSE Consultants & Services
	Contract Labor - Site Specific Services for Field Locations such as Welding, Small Construction Jobs, Facilities Support
<b>Capital Projects</b>	
	Flowline Installation
	Deepwater Subsea Tiebacks
	Jumper Work
	ROV
	Artificial Lift
	Rotating Equipment (Turbines)

	Miscellaneous Topsides Equipment
	Shale Field Services
<b>Lubricants</b>	
	Packaging
	Tanks
	Wood Pallets
	Trucking (Bulk/Packaged)
	Toll Bending
	Finished Lubes
<b>Supply &amp; Distribution</b>	
	Electrical/Mechanical
	Construction Maintenance
	Boating Services
	Vacuum Truck Services
<b>Retail</b>	
	Transition Market Tank Inspection Work
<b>Manufacturing</b>	
	Columns & Vessels
	Maintenance Services (Tank Repair Services, Hydroblasting, Industrial Cleaning, Tank Cleaning, Mech. Construction, Inspection Services)
	MRO (FRCs(CONVENT & PAR))
<b>Tools and Other Miscellaneous Maintenance Materials and Supplies</b>	
	Paint and Painting Supplies
	Insulation Materials and Supplies
	Tools Other (Including Hand/Shop Tools, Welders, Generators, Other Small/Portable Tools and Related Tool Maintenance Services)
<b>Tank Maintenance</b>	
<b>Offshore Construction</b>	

General